



people



colleagues



people



friends



people



management
department



people



IT
department

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people



people



people



people



socializer

attracted to the social aspects



achiever

focus on obtaining some level of success



explorer

seeks out the thrill of discovery



tactical

love the opportunity to compete (and beat) the other

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socializer
attracted to the social aspects



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friends



management
department



department
IT



people



people



people





people



people



people



people



user



student



employee



**business
partner**

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people



people



people



people



**registered
users**



members



administration



**industrial
partner**

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users
registered



members



administration



partner
industrial



people



people



people



people



user



student



employee



partner
business



people



people



people



people





people



people



people



people



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people



people



people



people



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people



people



people



people



people



people



people



people





expectations



expectations



expectations



expectations



creativity



collaboration



competition



social
interaction

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expectations



expectations



expectations



expectations



learning



content
creation



new service/
product



engagement

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learning



content creation



new service/
product



engagement



expectations



expectations



expectations



expectations



creativity



collaboration



competition



social interaction



expectations



expectations



expectations



expectations





expectations



online/
offline



expectations



strategy



expectations



enjoyment/
fun



expectations



recognition/
status

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expectations



expectations



expectations



expectations



feedback



positive
emotions

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feedback**positive emotions****expectations****online/offline****strategy****enjoyment/fun****expectations****recognition/status**



expectations



expectations



expectations



expectations



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expectations



expectations



expectations



expectations



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expectations



expectations



expectations



expectations



expectations



expectations



expectations



expectations





methods/ tools



personas



methods/ tools



brainstorming



methods/ tools



survey



methods/ tools



questionnaire

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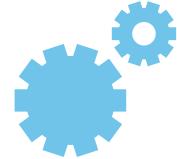
methods/ tools



diary



methods/ tools



prototyping



methods/ tools



qualitative
methods



methods/ tools



quantitative
methods

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diary



prototyping



qualitative methods



quantitative methods



methods/tools



methods/tools



methods/tools



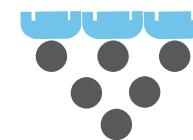
methods/tools



persons



brainstorming



survey



questionnaire



methods/tools



methods/tools



methods/tools



methods/tools





methods/ tools



co-creation



methods/ tools



**customer
journey
mapping**



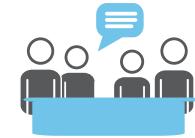
methods/ tools



**design
scenarios**



methods/ tools



focus groups

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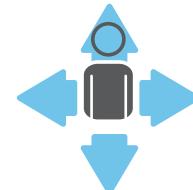
methods/ tools



methods/ tools



storyboard



**empathy
map**



methods/ tools



**affinity
map**



methods/ tools



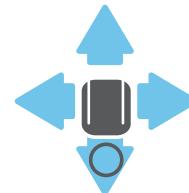
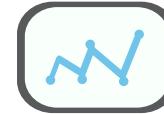
**stakeholder
map**

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storyboard**map
empathy****methods/tools****methods/tools****methods/tools****methods/tools****co-creation****customer
journey
mapping****design
scenarios****focus groups****methods/tools****methods/tools****methods/tools****methods/tools****storyboard****map
empathy****map
affinity****map
stakeholder**



methods/ tools



methods/ tools



methods/ tools



methods/ tools



**SWOT
analysis**



software



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methods/ tools



methods/ tools



methods/ tools



methods/ tools



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DE MO

methods/tools

SWOT
analysis



software



DE MO

methods/tools



resources



rewards



resources



monetary rewards



resources



random rewards

random rewards
surprise and delight
people with unexpected
rewards



resources



fixed rewards

reward people based
on defined actions and
events

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resources



resources



time dependent rewards

events that happen at
specific time or are only
available for set period
of time

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resources



task rewards

you get the reward
when you start a task

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resources



engagement rewards

you get the reward
when you start a task

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resources



performance rewards

you get the reward
if you do the task
well

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events that happen at specific time or are only available for set period of time

rewards

time dependent



resources



resources



resources



resources



rewards



monetary rewards



resources



resources



resources



resources



you get the reward when you start a task

task rewards



you get the reward when you start a task

engagement rewards



if you do the task well you get the reward

performance rewards



resources

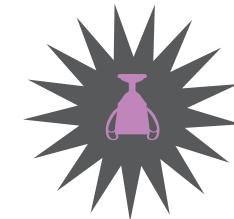


resources



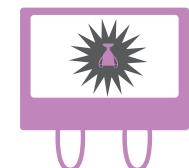
surprise and delight people with unexpected rewards

random rewards



reward people based on defined actions and events

fixed rewards





resources



completion rewards

you get the reward if you do the task well



resources



progress bars



resources



points



resources



badges

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resources



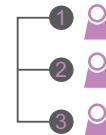
resources



resources



resources



leaderboards



peer recognition



contest



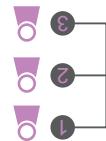
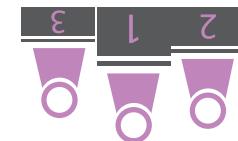
system/ platform

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leaderboards**peer recognition****contest****system/platform****resources****resources****resources****resources**

You do the task well
You get the reward if

completion rewards**progress bars****points****badges****resources****resources****resources****resources**



resources



resources



resources



resources



social network



policies



documents



**scenario/
story**

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resources



resources



resources



resources



**theme/
topic**



rules



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theme/
topic



rules



resources



resources



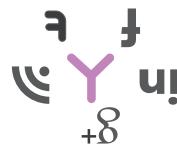
resources



resources



social network



policies



documents



resources



resources



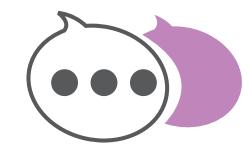
resources



resources



scenario/
story





resources



resources



resources



resources



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resources